

The image shows the KnowBe4 logo in white text on an orange background. Below the logo is a graphic of a crowd of stylized white figures holding hands, with one figure in the center being larger and more prominent. The entire graphic is set against a background of orange and grey rectangular blocks.

KnowBe4

# Taming the Hacker Storm

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**A Framework for  
Defeating  
Cybercriminals and  
Malware**

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## About Roger

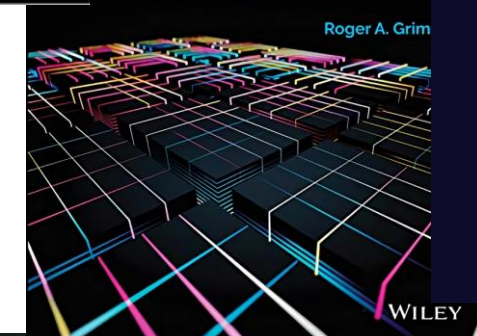
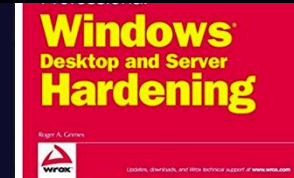
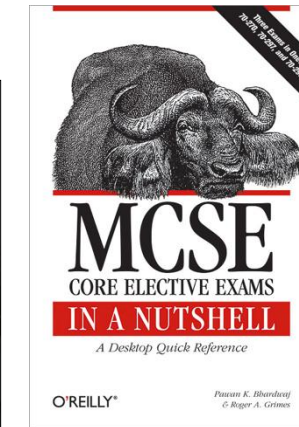
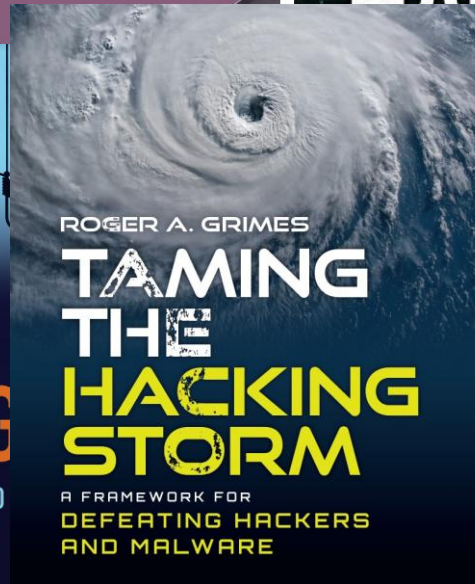
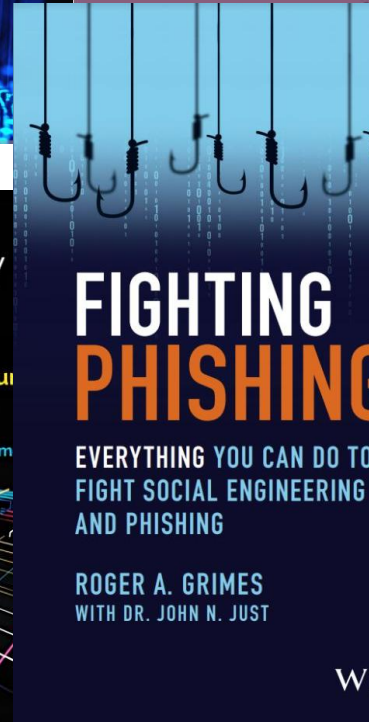
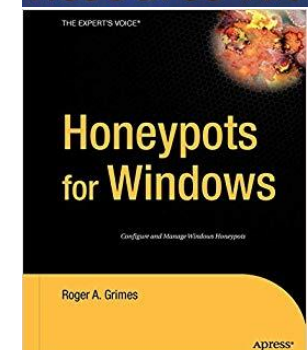
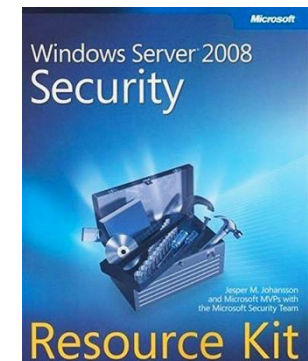
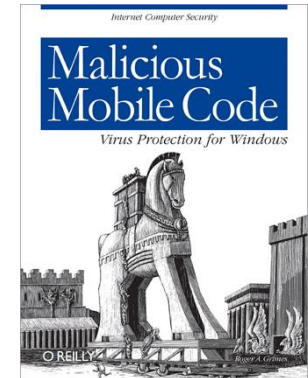
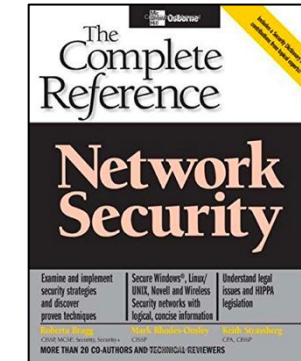
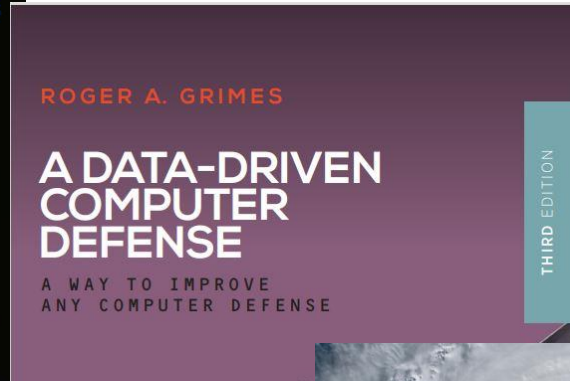
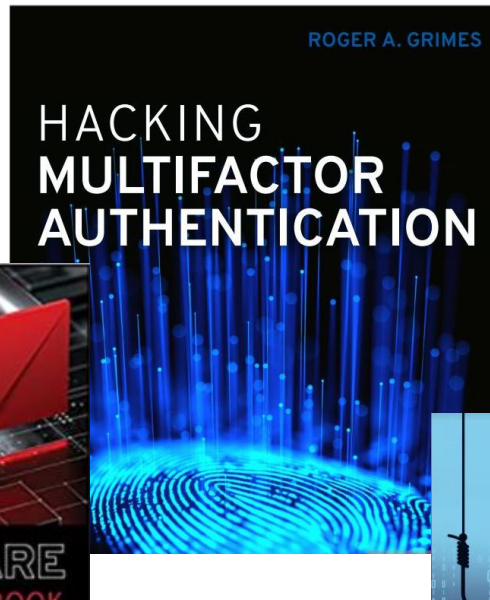
- 36 years plus in computer security, 20 years pen testing
- Expertise in host and network security, IdM, crypto, PKI, APT, honeypot, cloud security
- Consultant to world's largest companies and militaries for decades
- Previous worked for Foundstone, McAfee, Microsoft
- Written 15 books and over 1,500 magazine articles
- *InfoWorld* and *CSO* weekly security columnist 2005 - 2019
- Frequently interviewed by magazines (e.g., Newsweek) and radio shows (e.g., NPR's All Things Considered)

### Certification exams passed include:

- CPA
- CISSP, CISM, CISA
- MCSE: Security, MCP, MVP
- CEH, TISCA, Security+, CHFI, yada, yada



# Roger's Books



# About KnowBe4

We help over 70,000 organizations build a strong security culture to manage the ongoing problem of social engineering and human risk.



Trusted by 47 of the world's top 50 cybersecurity companies, and the largest human risk management platform



Global Sales, Courseware Development, Customer Success, and Technical Support teams worldwide



CEO, leadership and Knowsters are industry veterans in cybersecurity



Office in the USA, UK, Canada, France, Netherlands, India, Germany, South Africa, United Arab Emirates, Singapore, Japan, Australia, and Brazil

**So far, every single cyber defense that has been created has utterly failed to significantly mitigate hackers and malware**

# Agenda

KnowBe4

- How Bad Is It?
- The Main Underlying Problem
- The Solution
- Other Needed Solutions



# Agenda

KnowBe4

- How Bad Is It?
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# How Bad Is It?

## The Internet - Statistics

- There are over 1.12 billion websites worldwide, over 250K new ones are added each day, and
  - **10% of new websites are malicious**
- Google's Safe Browsing service detects over 3M potentially malicious URLs every day

## Most malicious websites are very temporary

- **Microsoft states that 70% of malicious sites are active for less than two hours**
- **Per Google, the average malicious website exists for less than 10 minutes**



# How Bad Is It?

## The Malicious Internet - Statistics

**Most traffic on the Internet is malicious**

- **Arkose Labs said 73% of Internet traffic is malicious**

## Bad Bots Alone Are 33% of the Problem

- **Forbes stated that bad bot traffic is at least a third of all Internet traffic**
- **Cloudflare's 2024 State of Application Security states that nearly one-third of all Internet traffic stems from bots, 93% of which appear malicious**

# How Bad Is It?

## The Malicious Internet - Statistics

**Most email is malicious**

- **57% of all sent emails are malicious**
- Gmail blocks 100 million malicious emails per day
- Microsoft blocks 31.5B emails/year or 1100/second
- **1 in 7 bad emails makes it past defenses**

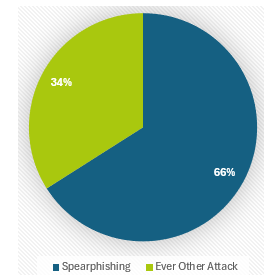


# How Bad Is It?

## The Malicious Internet - Statistics

**Phishing is the Biggest Cause of Successful Hacking**

- **70% - 90% of all Internet crime involves social engineering**
- **Barracuda Networks reported that while spear-phishing emails make up less than 0.1% of all email attacks, they are responsible for 66% of all successful breaches. One thing...responsible for two-thirds of all attacks**

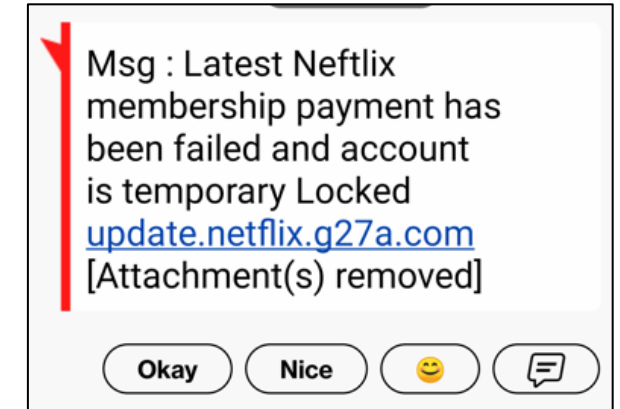


# How Bad Is It?

## The Malicious Internet - Statistics

A lot of texting is malicious

- More than 1 billion unwanted SMS/min and at least 1M of those are intentionally malicious
- TechJury states that 8.9% - 14.5% of recipients click on malicious links in text messages



# How Bad Is It?

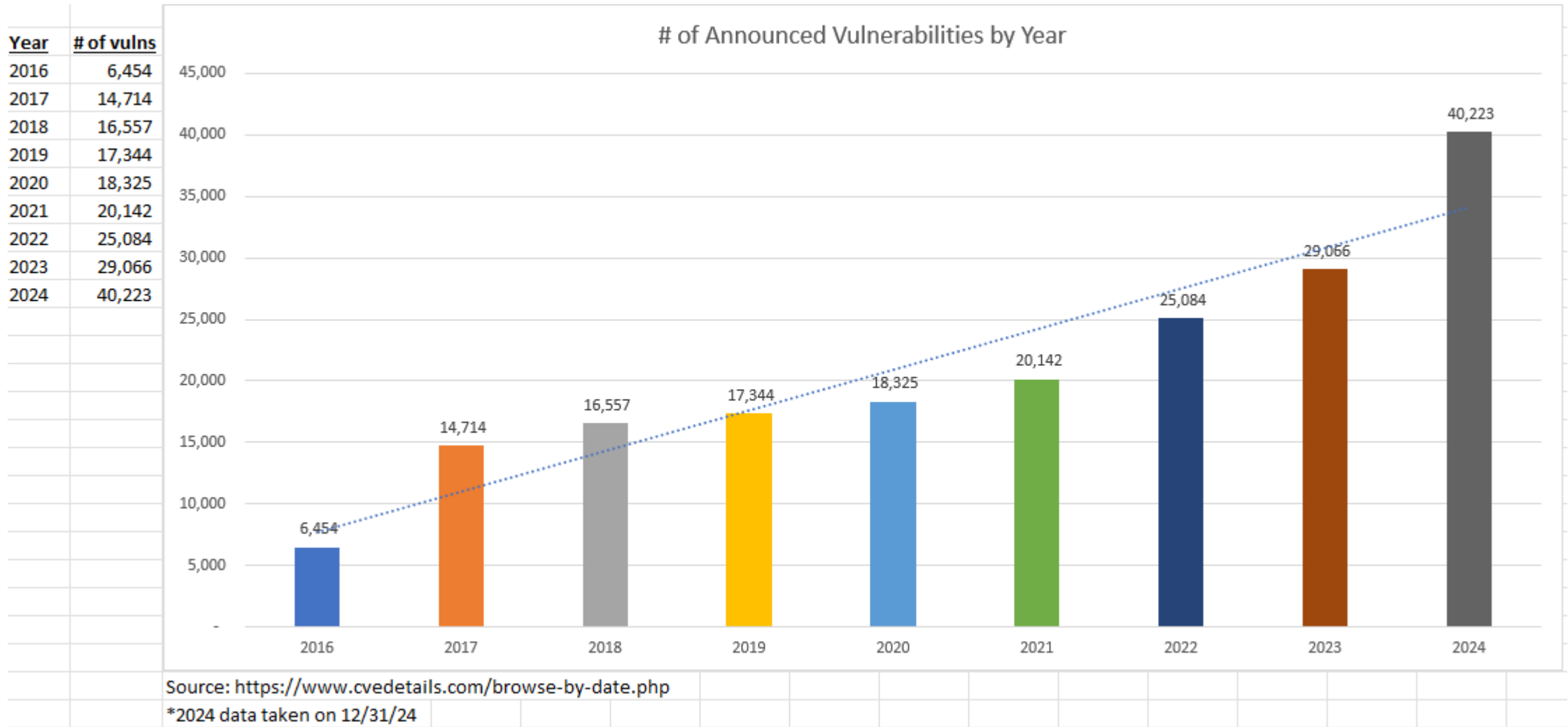
## Vulnerabilities- Statistics

- Google's Mandiant, stated that 33% of data breaches involve software and firmware vulnerabilities





# How Bad Is It?

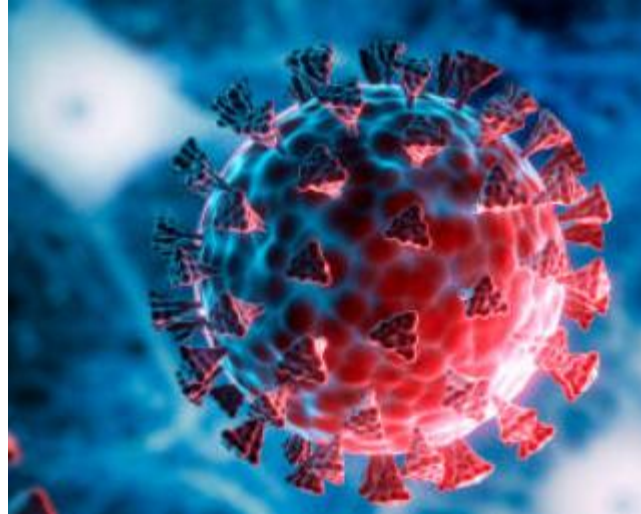


What isn't as widely known is that only 1% of all publicly announced vulnerabilities are ever used by a real-world attacker against a real-world target.

# How Bad Is It?

## Malware

- There are over individual 1B malware programs
- 450K-560K new malware programs are detected every day



# How Bad Is It?

## How Common Are Breaches- Statistics



**Over 40% of organizations experience a data breach each year, according to these reports:**

- GetApp's 2024 Data Security Report states that 44% of U.S. organizations and 51% of global organizations experienced a ransomware attack in the last 12 months
- Ponemon stated 52% of respondents have experienced a data breach...in the last 12 months
- 40% of Fortune 1000 companies will suffer a breach every year
- Cymulate stated that 40% of respondents admitted to being breached over the past 12 months. After being breached once, 66% of breached respondents said they suffered additional attacks

# Agenda

KnowBe4

- How Bad Is It?
- The Main Underlying Problem
- The Solution
- Other Needed Solutions

# The Main Problem

## Main Question

- **Why do we have so many hackers and malware programs for so long?**
- The Internet gives nearly infinite scale, easily exploitable, access to potential victims (people and devices)

## Better Answer

- We cannot stop, identify, block, or arrest hackers!!
- Largely, because we don't know who they are and they can claim to be whoever they want in each attack



# The Main Problem

## Main Question

- Why do we have so many vulnerabilities and malware
- The Internet is so large, easily exploitable, (billions of devices)

## Better Answer

- We cannot stop the best hackers!!
- Largely, because they are and they can claim to be anonymous for each attack



# The Main Problem

## Main Problem

- Rob a bank in person, likely get caught, identified, arrested, charged, tried, and put in jail



There were 1263 bank robberies in 2023, with an average take of \$4200

- Rob a bank, company, or person online and rarely get held accountable
- All profit, very little risk



# The Main Problem

## Main Problem

- We cannot reliably identify hackers and their creations
  - We do not know who they really are, and because of that:
    - We cannot stop them
    - We cannot reliably block them
    - We cannot punish them
    - We cannot arrest them
- Cybercrime is often done from other countries (no way to arrest and enforce laws even if we could identify them)
- It's all profit and very little risk
- It's the perfect recipe for encouraging lawlessness



# Agenda

KnowBe4

- How Bad Is It?
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# **The Solution – Pervasive Selective Trust**



**Everything we do is about trust...or lack of trust**

# The Solution – Pervasive Selective Trust

## Trust

- Something/someone you are interacting with is who they say they are and acts as expected
- Are you who you say you are?
- Is that program, service, app, link, file, phone number, message, or content what it says it is?



# The Solution – Pervasive Selective Trust

## Main Solution

- Make it harder for hackers to hide their true identity
- Allow anyone to validate anyone else's true identity when they are getting ready to interact, if desired
- **"Real ID"**
- Along with other components of trust
- **Pervasive High-Trust Ecosystem**  
Replacing pervasive anonymity

# The Solution – Pervasive Selective Trust

## 3 Types of Identities

- **Real ID** (strongly assured, tied to real human identity)
  - **Pseudo-identity** (same as most Internet identities today)
  - **Attempted anonymity**
- 
- On every connection, anyone can choose what identity and type of identity to provide or require from the other side for the connection to go forward

# The Solution – Identity Proofing

## Assurance

- Someone has verified that you are who you say you are

## Identity proofing

- Are you who you say you are?
- Usually done by a *trusted identity service provider* providing the ID
- Can be weakly to strongly assured
  - **Weak** – confirmed via email
  - **Medium** – in-between assurance, ex. corporate verification
  - **Strong** – must meet in person, bring official identity documents, background research, etc.



# Personas

## Summary

- We all have different IDs for different uses (e.g., work, personal, etc.)
- Many of us are employees, co-workers, friends, spouses, parents, maybe grandparents to different people...all at the same time
- An Internet trusted identity ecosystem will have to support multiple personas per person

# Personas

## PersonaA

Real ID

- Roger A. Grimes
- rogerg@knowbe4.com
- Employer: KnowBe4, Inc.
- Age: 58



## PersonaC

Pseudo-identity

- @rogeragrimes
- Joined March 2011



## PersonaB

Real ID

- Roger A. Grimes
- rogerg@banneretcs.com
- City: Tampa, FL
- Yes, older than 21



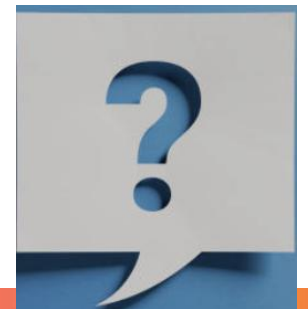
## PersonaD

Pseudo-identity

- rogeragrimes@gmail.com

## PersonaE

Attempted anonymity





Work Laptop

### PersonaA

Real ID

- Roger A. Grimes
- rogerg@knowbe4.com
- Employer: KnowBe4, Inc.
- Age: 58



Knowbe4 network



YouTube



X/Twitter



Home Computer

### PersonaB

Real ID

- Roger A. Grimes
- rogerg@banneretcs.com
- City: Tampa, FL
- Yes, older than 21



Bank  
Of  
America



Stock  
Acct



Health  
Insurance



Personal  
Cell phone

### PersonaC

Pseudo-identity

- @rogergrimes
- Joined March 2011



Roger A. Grimes  
@rogergrimes  
Computer security geek



X/Twitter



Facebook



Instagram

### PersonaD

Pseudo-identity

- rogergrimes@gmail.com



YouTube

### PersonaE

Attempted anonymity



Cancer Support Group



Cryptocurrency  
acct



Political  
Protest  
Group

**But we need more than  
Trusted User IDs**

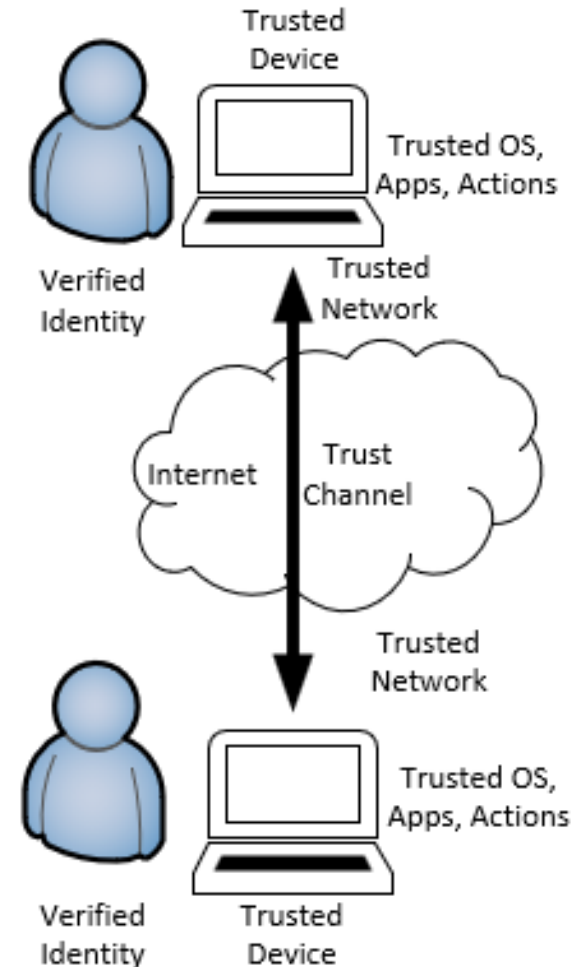
# **We Need a Whole Pervasive Trusted Ecosystem**

# The Full Solution

## Pervasive Trusted Ecosystem

- Trusted Verified **Identities**  
plus
- Trusted **Devices**
- Trusted **Operating Systems**
- Trusted **Applications**
- Trusted **Actions**
- Trusted **Networks**
- **Trust Assurance Services**

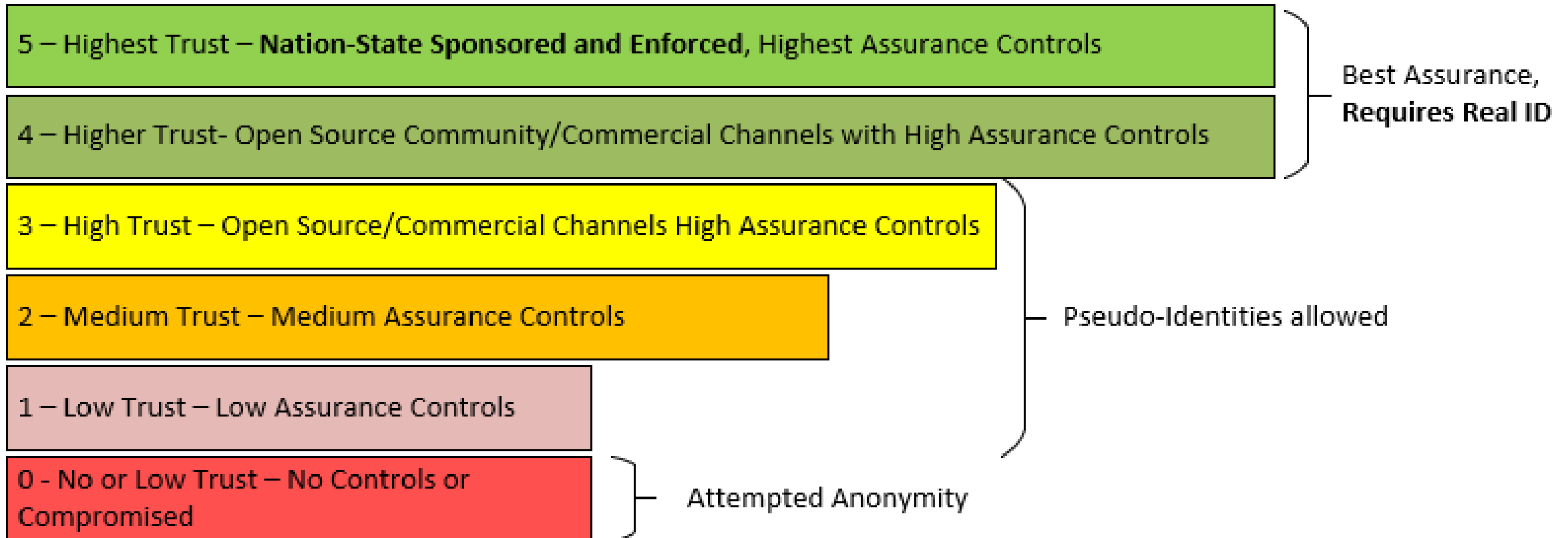
= Trust Stack





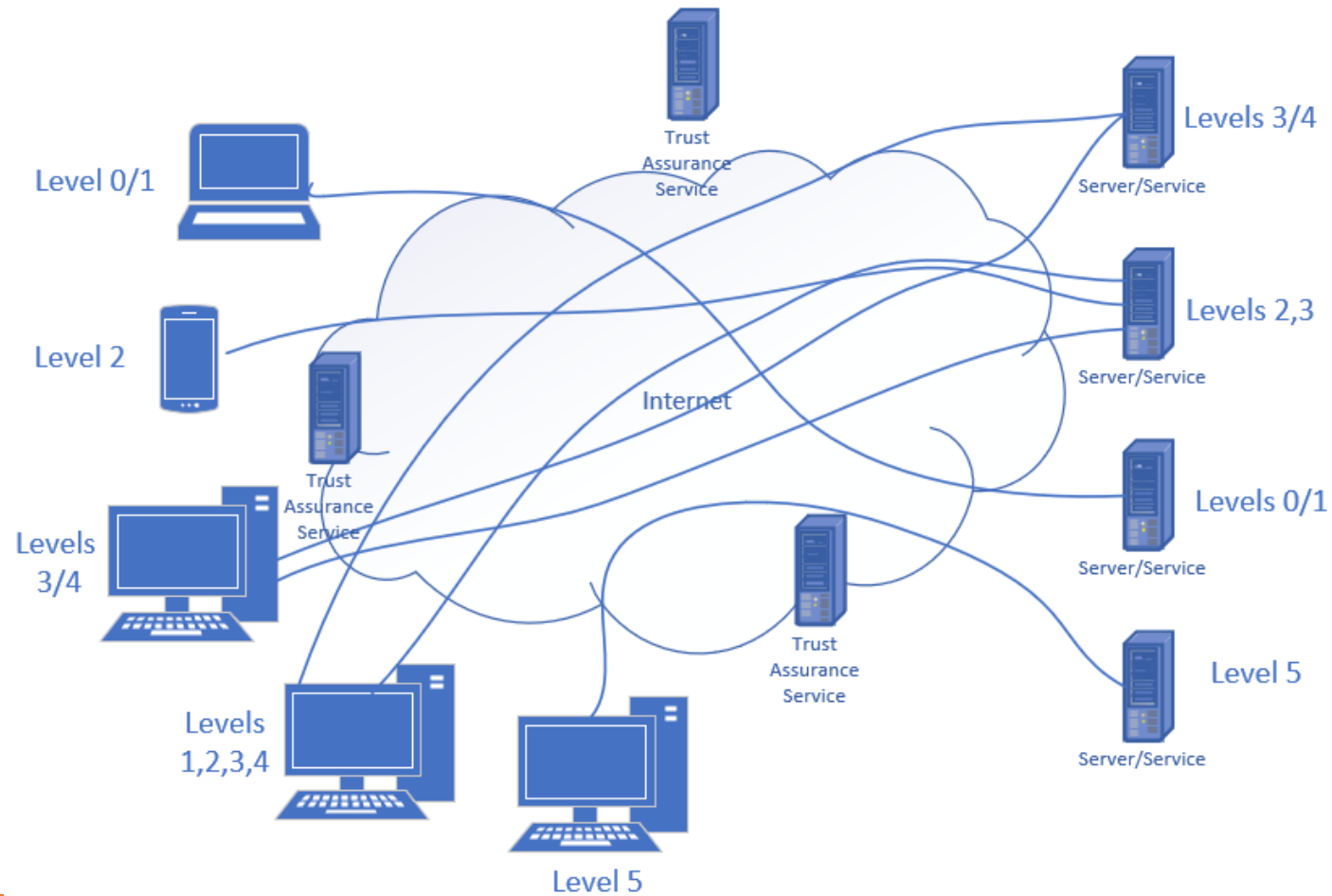
# The Solution

## Example Trust Assurance Levels

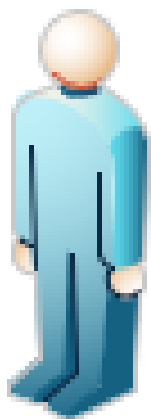


# The Solution

## Internet Trust Ecosystem Logical Overview



# The Solution – Identity Trust Assurance Levels



Assurance Rating	Description	Requirements
5	Highest Trust	<u>Strong authentication, phishing-resistant MFA or equivalent, bounded, in-person identity proofing, Real ID, pseudo-identities not allowed, approval by gov't</u>
4	Higher	Strong authentication, phishing-resistant MFA or equivalent, bounded, in-person identity proofing, Real ID, pseudo-identities not allowed
3	High Trust	Strong authentication, phishing-resistant MFA or equivalent, bounded, in-person identity proofing, Real ID, pseudo-identities not allowed, <u>remote identity proofing allowed</u>
2	Medium Trust	Strong authentication not required, <u>phishable MFA or equivalent allowed</u> , bounded or <u>roaming authentication allowed</u> , remote-only identity proofing allowed, <u>passwords allowed</u>
1	Low trust	Strong authentication not required, MFA not required, roaming authentication allowed
0	No trust	Strong authentication not required, MFA not required, roaming authenticators <u>allowed</u> , no identification necessary, applies to attempted anonymity identities or identities who's attributes or assurance cannot be verified, reported as actively compromised or involved in rogue behavior, or not found

Requires  
Very Strong ID  
and  
Authentication

# The Full Solution

## **Safe and Secure Devices**

- Trusted Hardware Boot
- Verified Device Identities

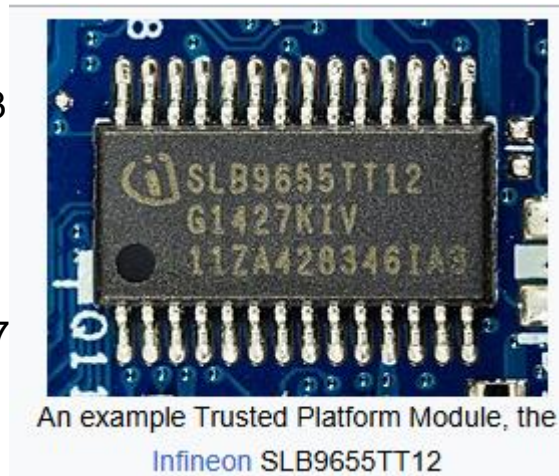
# The Full Solution

## Trusted Hardware Boot

- Starts with a cryptographic “root of trust” chip that stores and enforces integrity
- Trusted Platform Module (TPM)
- Secure Enclave/T2 (Apple)

First version 2003

In Windows Vista  
machines starting in 2007



[https://en.wikipedia.org/wiki/Trusted\\_Platform\\_Module](https://en.wikipedia.org/wiki/Trusted_Platform_Module)



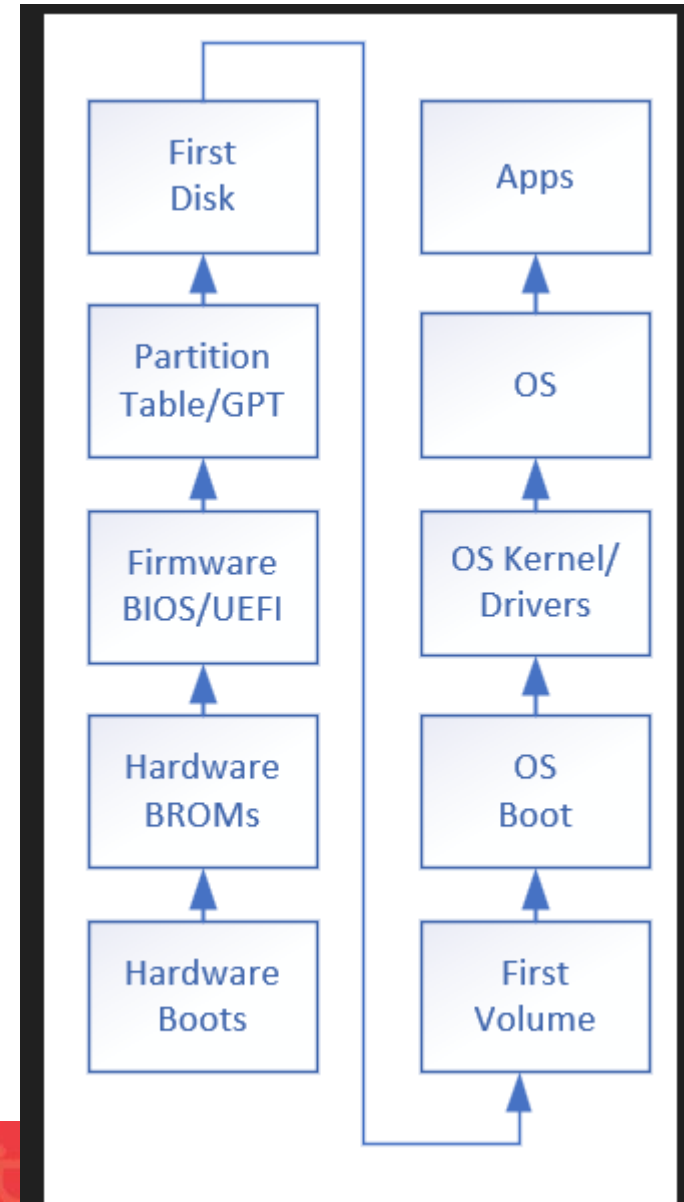
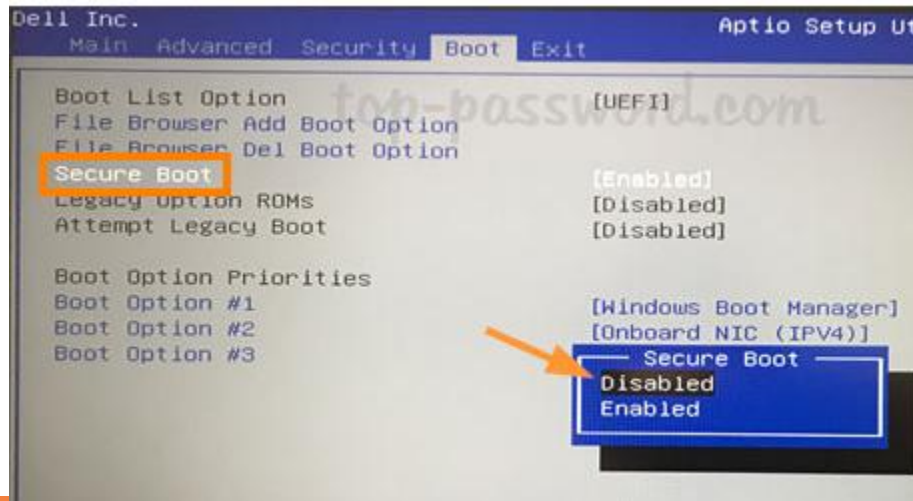
In most Apple devices  
since 2012

<https://support.apple.com/guide/security/secure-enclave-sec59b0b31ff/web>

# The Full Solution

## Trusted Hardware Boot

- Hardware Boot
- Hardware Secure Boot
- BIOS/UEFI protected
- Secure hand off to the OS

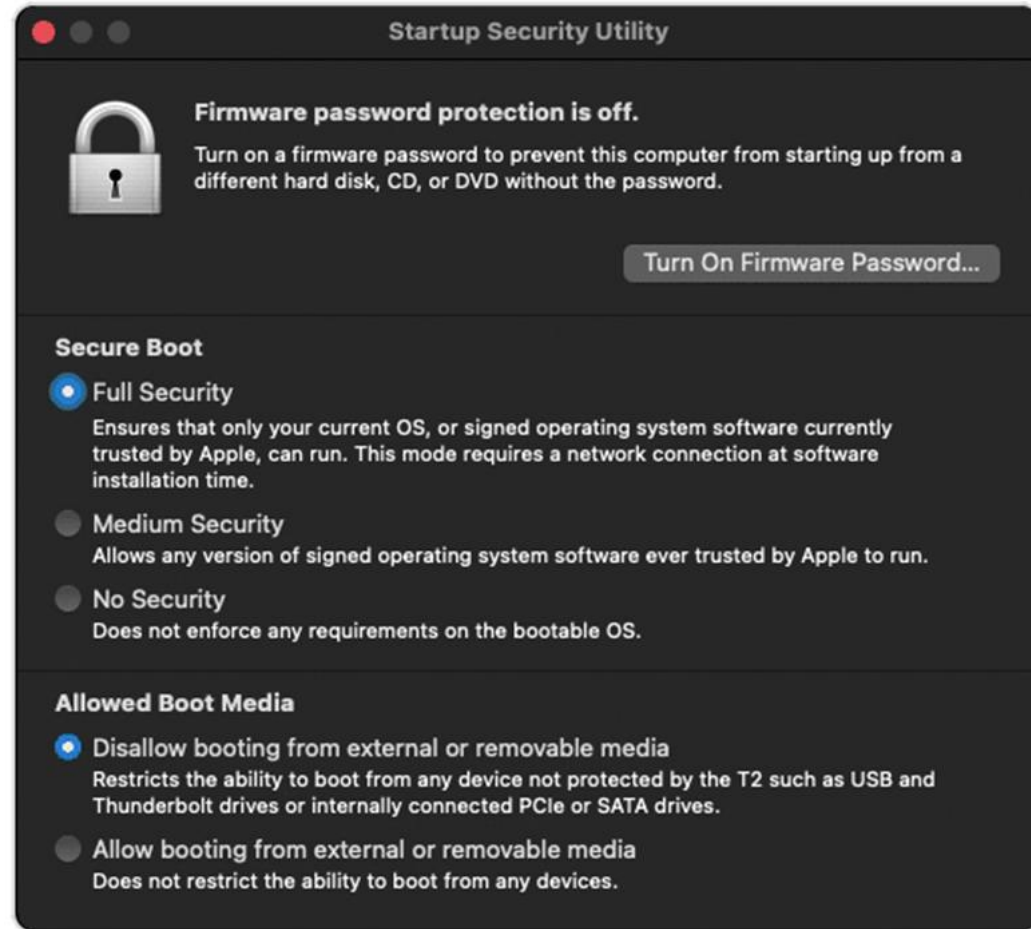




# The Full Solution

## Trusted Hardware Boot


- Hardware Boot
- Hardware Secure Boot
- BIOS/UEFI protected
- Secure hand off to the OS



# The Full Solution

## Trusted Device

Trusted Device Trust Assurance Levels	Description
5 – Highest Trust	The device has a <u>hardware-enforced secure boot</u> , not currently reported as compromised or involved in rogue behavior in the recent past, part of the highest trust assurance level network
4 – Higher Trust	The device has a hardware-enforced secure boot, not currently reported as compromised or involved in rogue behavior in the recent past, part of a higher trust assurance level network
3 – High Trust	The device has a hardware-enforced secure boot, not currently reported as compromised or involved in rogue <u>behavior</u> in the recent past
2 – Medium Trust	Not ever reported as compromised or involved in rogue behavior in the recent past
1 – Low Trust	Not currently reported as compromised or exploited, but was previously reported as compromised or involved in rogue behavior in the past
0 – No Trust or Compromised	Reported as currently compromised or associated with rogue behavior regardless of other attributes, or not found



Hardware-enforced secure device boot

# The Full Solution

## **Trusted Verified Device Identities**

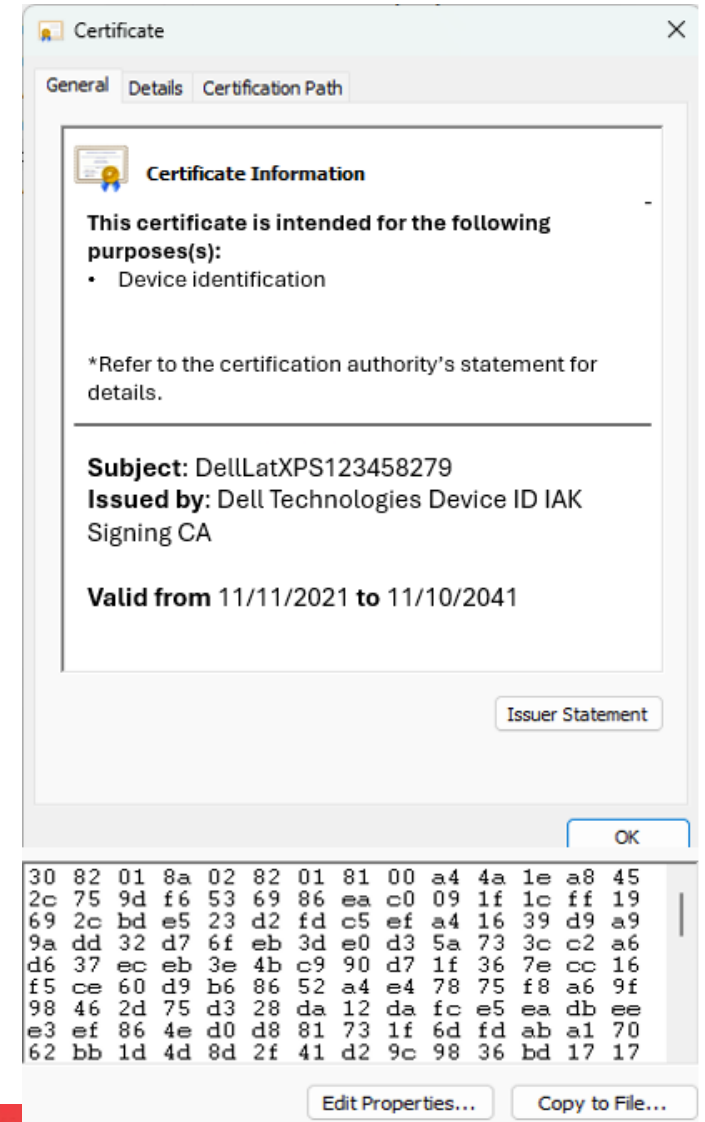
- We need to confirm that users are coming from known trusted devices that they previously used;
  - And if not, higher risk, ask for more authentication
- 
- This is already done on the major websites, with varying levels of accuracy

# The Full Solution

## Trusted Verified Device Identities

### Best Method

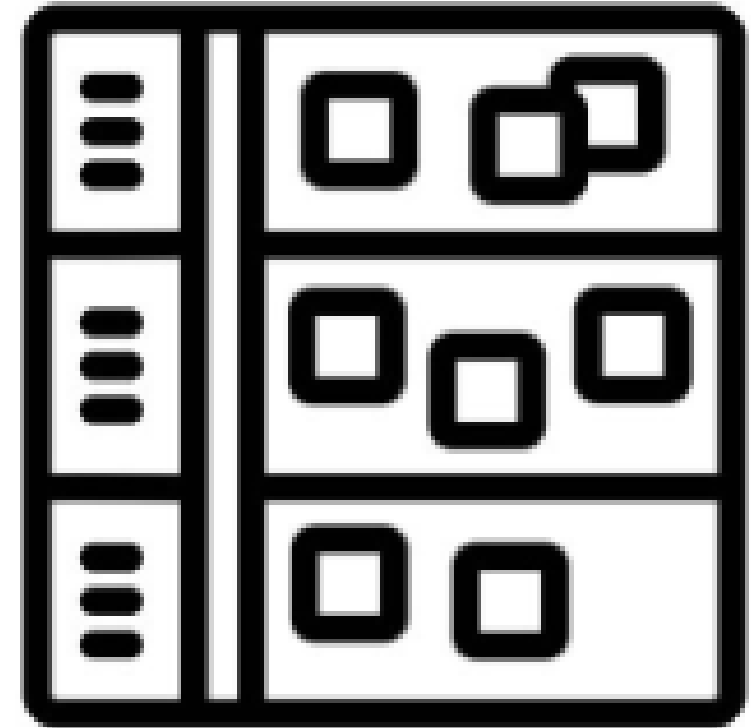
- Device ID digital certificate
- Created by developer and,
- Stored on TPM-like chip
- Can be securely queried by using API



# Hypervisor?

## Definition

- Special area of memory set aside and protected
  - For VMs, booting, OS, programs, data, etc.
- Is protected from outside interference
- Can be software- or hardware-enforced
  - Hardware-enforced is better



# The Full Solution

## Trusted OS

- Starts with hardware chip
- OS Secure Boot
- OS Memory protections

Here are some of the TPM PCR values that Windows uses when it boots:

- PCR 0: Core root-of-trust for measurement, UEFI boot and run-time services, UEFI drivers embedded in system ROM, ACPI static tables, embedded SMM code, and BIOS code
- PCR 1: Platform and motherboard configuration and data. It also hands off tables and UEFI variables that affect system configuration
- PCR 2: Option ROM code
- PCR 3: Option ROM data and configuration
- PCR 4: Master boot record (MBR) code or code from other boot devices
- PCR 5: Master boot record (MBR) partition table. Various UEFI variables and the GUID partition table (GPT)
- PCR 6: State transition and wake events
- PCR 7: Computer manufacturer-specific (i.e., Microsoft will use this)
- PCR 8: NTFS boot sector
- PCR 9: NTFS boot block
- PCR 10: Boot manager
- PCR 11: BitLocker access control





# The Full Solution

## Trusted OS – Good

- Hardware-enforced hypervisor security domain isolation

Example: Microsoft Windows

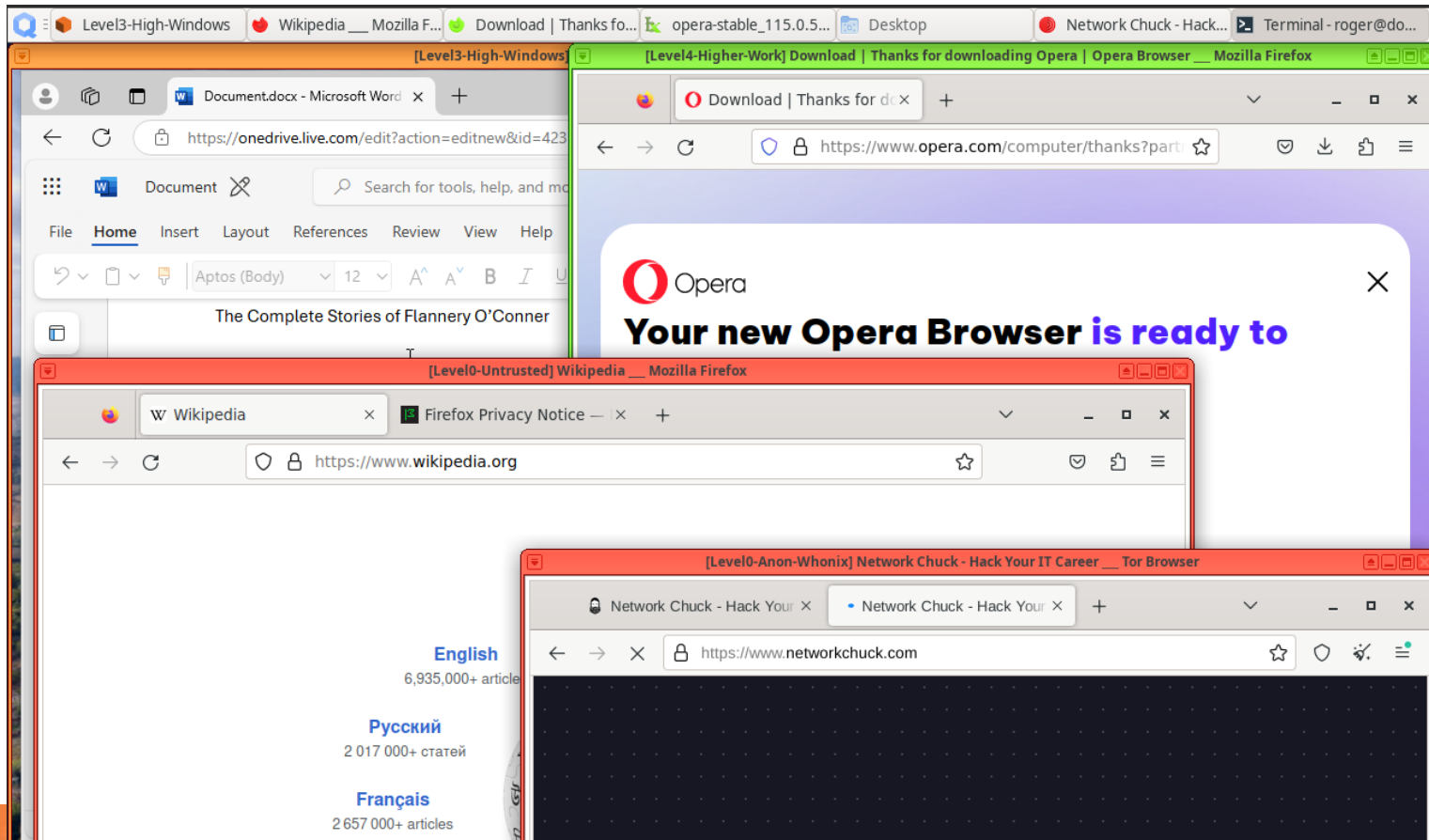
Virtualization-based security	Running
Virtualization-based security Required Security Properties	
Virtualization-based security Available Security Properties	Base Virtualization Support, Secure Boot, DMA Protection, Secure Memory Overwrite, UEFI Code Readonly, SMM Security Mitigations 1.0, Mode Based Execution Control, APIC Virtualization
Virtualization-based security Services Configured	Hypervisor enforced Code Integrity
Virtualization-based security Services Running	Hypervisor enforced Code Integrity

MSInfo32.exe

# The Full Solution

## Trusted OS – The Best

- Hardware-enforced hypervisor security domain isolation (Qubes OS)



Qubes-os.org

# The Full Solution

## Trusted OS

Trusted OS Assurance Levels	Description
5 – Highest Trust	<u>Thorough, hardware-enforced OS secure boot, registered with global Trust Alliance Service, all critical OS patches applied,</u> the device is not currently reported as compromised or associated with rogue behavior or the recent past.
4 – Higher Trust	Thorough, hardware-enforced OS secure boot, registered with global Trust Assurance Service, all critical OS patches applied, the device is not currently reported as compromised or associated with rogue behavior or the recent past.
3 – High Trust	<u>Partial OS secure boot process (software- or hardware-enforced), registered with global Trust Assurance Service, all critical OS patches applied,</u> the device is not currently reported as compromised or associated with rogue behavior or in the recent past.
2 – Medium Trust	Partial OS secure boot process (software- or hardware-enforced), not proactively registered with global Trust Assurance Service, OS critical patches status not known, the device is not currently reported as compromised or associated with rogue behavior; could have been reported as compromised in the recent past.
1 – Low Trust	<u>No secure boot process, OS critical patches status not known,</u> the device is not currently reported as compromised or associated with rogue behavior in the recent past
0 – No Trust or Compromised	Reported as currently compromised or associated with rogue behavior regardless of other attributes; or not found

Hardware-enforced OS secure boot, fully patched

Hardware-or software-enforced Partial OS secure boot

# The Full Solution

## Trusted Apps

- Global Unique Application Identifier
- Digitally Signed
- Securely Code
- Secure Defaults
- Self-Checking Integrity
- Application Memory Protections
- Securely Configured
- Application Control
- Security-Bound Cookies

Process		PID	Company Name	DEP	ASLR	Control Flow Guard	Stack Protection
chrome.exe	...	13960	Google LLC	Enabled (permanent)	ASLR	CFG	Compatible modules only
chrome.exe	...	14148	Google LLC	Enabled (permanent)	ASLR	CFG	Compatible modules only
chrome.exe	<...	14160	Google LLC	Enabled (permanent)	ASLR	CFG	Compatible modules only
chrome.exe	...	14260	Google LLC	Enabled (permanent)	ASLR	CFG	Compatible modules only
chrome.exe	...	13828	Google LLC	Enabled (permanent)	ASLR	CFG	Disabled
chrome.exe	...	13896	Google LLC	Enabled (permanent)	ASLR	CFG	Disabled

Process	CPU	PID	Company Name	Virtualized
LockApp.exe	Sus...	25652	Microsoft Corporation	
RuntimeBroker.exe		5036	Microsoft Corporation	
MoUsoCoreWorker.exe		17344		
dllhost.exe		7600	Microsoft Corporation	Virtualized
dllhost.exe		17436	Microsoft Corporation	
FileCoAuth.exe		16584	Microsoft Corporation	
onenoteim.exe	Sus...	13264	Microsoft Corporation	
RuntimeBroker.exe		6740	Microsoft Corporation	
PhoneExperienceHos...		16356	Microsoft Corporation	

Images from Process Explorer

# The Full Solution

## Trusted Apps

Trusted App Assurance Levels	Description
5 – Highest Trust	App has globally unique trusted application identifier, is securely coded, does self-integrity checking, runs in its own hardware-enforced isolated security domain, securely configured and attested by nation-state accepted assessment program, controlled by application control program, has security-bound access control token cookies, the application has not been reported as compromised or engaged in rogue behavior, involved in the highest trust ecosystem.
4 – Higher Trust	App has globally unique trusted application identifier, is securely coded, does self-integrity checking, runs in its own hardware-enforced isolated security domain, securely configured and attested by higher trust accepted assessment program, controlled by application control program, has security-bound access control token cookies, the application has not been reported as compromised or engaged in rogue behavior, involved in the Higher Trust ecosystem.
3 – High Trust	App has globally unique trusted application identifier, is securely coded, does self-integrity checking, runs in its own software-enforced isolated security domain, securely configured and attested by high trust accepted assessment program, controlled by application control program, has security-bound access control token cookies, the application has not been reported as compromised or engaged in rogue behavior, involved in the high trust ecosystem.
2 – Medium Trust	The application has not been reported as compromised or engaged in rogue behavior, involved in the medium trust ecosystem.
1 – Low Trust	The application has not been reported as compromised or engaged in rogue behavior, involved in the low trust ecosystem.
0 – No Trust or Compromised	The application has been confirmed as compromised or engaged with rogue behavior, or not found.



# The Full Solution

## Trusted Actions

- Different actions have different levels of trust and require different levels of authentication
- Defined by app, site, or service provider
- Checking your bank balance is a low- to medium-risk transaction
- Transferring your entire bank account balance to a new Russian bank you've never dealt with before is a high-risk transaction
- Applications and services should define transactional risk
- And ask for additional authentication for high-risk transactions
  - Called *dynamic authentication*


***This is a big part of “zero trust”***



# The Full Solution

## Trusted Actions

Trusted Action Assurance Levels	Description
5 – Highest Trust	<u>Defined either as Low-Risk or as High-Risk and additional authentication and monitoring is performed before allowing the action to proceed</u>
4 – Higher Trust	Defined either as Low-Risk or as High-Risk and additional authentication and monitoring is performed before allowing the action to proceed
3 – High Trust	Defined either as Low-Risk or as High-Risk and additional authentication and monitoring is performed before allowing the action to proceed
2 – Medium Trust	The involved application is not registered as a Trusted Application and has not been reported as compromised or engaged in rogue behavior, involved in the Medium Trust ecosystem
1 – Low Trust	The involved application is not registered as a Trusted Application and has not been reported as compromised or engaged in rogue behavior, involved in the Low Trust ecosystem
0 – No Trust or Compromised	The involved application is not registered as a Trusted Application and HAS been confirmed as compromised or engaged with rogue behavior; or not found



Trusted app  
with defined  
trusted  
actions

# The Full Solution

## Trusted Networks

- Data Integrity and Security
  - VPN, HTTPS, etc.
- Node compliance
  - Is it fully patched, securely configured, etc.
- Is node known to be safe
- Is network known to be safe?



There are  
Good networks  
and  
Bad networks

# The Full Solution

## Trusted Networks

Assurance Rating	Description	Requirements
5	Highest Trust	<u>All trusted network components required: Node identity, node validity, data integrity, data security, verified centralized enforced node compliance, network availability, network safety; verified compliance required</u>
4	Higher	All trusted network components required: Node identity, node validity, data integrity, data security, verified centralized enforced node compliance, network availability, network safety; verified compliance required
3	High Trust	More than half of trusted network components: Node identity, node validity, data integrity, data security, verified enforced node compliance can be self-reported or centralized, network availability, network safety; compliance required
2	Medium Trust	More than half of these trusted network components: Node identity, node validity, data integrity, data security, node compliance, network availability, network safety, no enforced compliance
1	Low trust	A few of these components, but not all: Node identity, node validity, data integrity, data security, node compliance, network availability, network safety, no enforced compliance, no network status reporting
0	No trust	No trusted network components or reported as actively compromised; or not found



Fully  
Trusted  
network

# The Full Solution

## Trust Assurance Service

- Local Trust Assurance Service
- Global Trust Assurance Service



# The Full Solution

## **Local Trust Assurance Service**

- Interfaces with the user
- Manages the user's own trusted identities, personas, and attributes
- Allows the user to select the identities, personas, and attributes for particular applications/sites/services, etc.
- Helps set up new connections
- Handles new remote requests from new and existing connections
- Interfaces with global Internet Trust Assurance Service

# The Full Solution

## Local Trust Assurance Service (con't)

Trusted Application Status

**Local Trusted Application: Microsoft Outlook**  
Level 4/Higher Trust

**Default: Level 4 Identity: rogerg@banneretcs.com**  
(bound) (no attributes)

Select a new identity to associate with the application, if desired:

Level 4 Identity: **rogerg@banneretcs.com**  
(bound) (attributes: age, date of birth, physical location)

Level 3 Identity: **rogergrimes@gmail.com**  
(bound)(no attributes)

Level 0 Identity: attempted anonymity

# The Full Solution

## Local Trust Assurance Service (con't)

Local Identity and Program Involved

Level 4 Identity: rogergrimes@gmail.com (bound)  
Local Trusted Application: Microsoft FTP Server  
Level 4/Higher Trust

new incoming remote connection request confirmation:

Level 4 Identity: tricial@banneretcs.com (bound)

Level 3/High Trust  
Trusted Application: WinSCP FTP Client  
Requesting Read/Write permissions

Allow Once? Allow Perm? Deny?



# The Full Solution

## **Local Trust Assurance Service (con't)**

- Automatically submits email addresses, files, URLs, phone numbers, and other content items to the global Trust Assurance Service for trustworthiness when a user views them
- Allows user to easily and quickly report suspected maliciousness

# The Full Solution

## Local Trust Assurance Service

Example of Verified Submitted Contact Info

**rogeragrimes66@gmail.com**

TAL scores: Dev-3, DevID-3 (bound) UID-3, OS-4, App-3, Act-0, Net-0

**www.badsite.com/badlink/badsession.html**

TAL scores: Dev-0, DevID-1 UID-0, OS-0, App-0, Act-1, Net-0

**www.goodsite.com/goodlink/session.html**

TAL scores: Dev-4, DevID-4 UID-4, OS-3, App-3, Act-4, Net-3

**Verifiedphishingapp.exe**

TAL scores: Dev-0, DevID-0 (unbound) UID-0, OS-0, App-0, Act-0, Net-1

**555-867-5309**

TAL scores: Dev-2, DevID-0 (unbound) UID-1, OS-0, App-2, Act-0, Net-0

# The Full Solution

## Global Trust Assurance Service

- Fully-funded, DNS-like, global service that handles centralized duties of Trust Assurance Service
- Investigates submitted links and content
- Has global Allow List
- Has global Block List

Fed by  
Cybersecurity Vendors  
And  
Own Data

# The Full Trust Stack

Assurance Levels	0	1	2	3	4	5
Assurance Levels	No	Low	Medium	High	Higher	Highest
Trusted Device	-	-	UEFI	UEFI	UEFI	UEFI
Device Identity	-	Legacy	Legacy Attested	User Agent+ Location	UEFI Device ID	UEFI Device ID
Trusted OS Boot	-	-	Software Secure Boot	Software Secure Boot	UEFI Secure Boot	UEFI Secure Boot
User Identity	-	Legacy	Any MFA	High+	Real ID	Real ID
Trusted Apps	-	-	-	Trusted App App Control	Trusted App App Control H/W	Trusted App App Control H/W
Trusted Actions	-	-	-	If possible	If possible	If possible
Trusted Network	-	-	-	High+	Higher+	Highest
Trust Assurance Service	-	-	Yes	Yes	Yes	Yes

# The Solution

## Verified Trust

- Are you who you say you are?

Answer: Yes, I'm Roger A. Grimes, Real ID, Trust Assurance Level 4

- Is that program, link, or content what it says it is?

Answer: Yes, and not currently or previously marked as malicious

# Agenda

KnowBe4

- How Bad Is It?
- The Main Underlying Problem
- The Solution
- Other Needed Solutions

# Other Needed Solutions

## Other Big Solutions Needed

- **More Secure Coding**
  - Train Developers in Secure Coding
  - Require Developers to have Secure Coding Skills
- **Better, Faster Patching**
  - More auto-patching without end-user interaction
  - Faster patching
  - Easier reversion, in case of error



# Not Far Fetched – Most Tech Already Exists

Component	Ready or Minor Extension	Moderate Extension	Brand New
Trusted Identity Providers	X		
Trusted Identities	X		
Bound Identities	X		
Identity Attributes		X	
Trust Assurance Levels		X	
Real ID	X		
Trusted Platform Module, Secure Enclave, etc.	X		
Device Secure Boot	X		
Trusted Device ID	X		
Location Services	X		
OS Secure Boot	X		
OS Security Domain Isolation	X	X	
Trusted OS	X		

Component	Ready or Minor Extension	Moderate Extension	Brand New
Globally Unique Developer IDs	X		
Globally Unique Application IDs	X		
Secure Coding	X		
Self-Checking Applications		X	
Secure Configuration	X		
Trusted Applications	X	X	
Application Control Programs	X		
Security-Bound Cookies	X		
Better Patching		X	X
Trusted Actions			X
Node Compliance	X		
Trusted Network		X	
Local Trust Assurance Service			X
Global Trust Assurance Service			X
Global Internet Security Alliance		X	

**Maybe my solution isn't the right one**

**But we need something different than what we  
have already been trying**

**Demand better security solutions**

**Participate in groups to make better security  
solutions**

# Questions?

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